

Q U O N T E C H E C O S Y S T E M

OPERATING PARTNER / PLATFORM / TRUTH / AI WORKFORCE / SOVEREIGN HARDWARE

The operating infrastructure for the SMB economy. **Built in Michigan.**

A full-stack company built to connect business-technology decisions, operational truth, AI workers, customer relationships, commerce, and sovereign hardware - inside one coherent ecosystem.

THE THESIS

The market sees separate categories. QUONtech has built the missing operating layer beneath them - services that create trust now, software that turns the method into recurring revenue, and shared rails that make every product more valuable together than alone.

This is not a collection of brands.

It is one machine with multiple revenue surfaces.

01 THE STRUCTURAL PROBLEM

SMBs operate through disconnected tools, vendors, inboxes, and tribal knowledge. Work happens, but truth, accountability, and proof do not accumulate.

02 THE INVENTION

One operating environment: QUONtech delivers the work, A.C.T.U.A.L. verifies reality, 404 Human Found deploys AI workers, QUONCRM converts relationships into revenue.

03 THE PROOF

The platform, AI-worker experience, CRM, commerce rails, and audit architecture are already built and operating. Formation-stage ventures are openly labeled.

04 THE BUSINESS MODEL

Services revenue funds adoption now. Recurring platform and AI-worker subscriptions create scale. Hybrids adds hardware margin and a recurring compliance layer.

05 THE MOAT

One identity, one audit trail, one commerce layer, one customer record - plus a sovereign hardware path nobody in the adjacent categories combines.

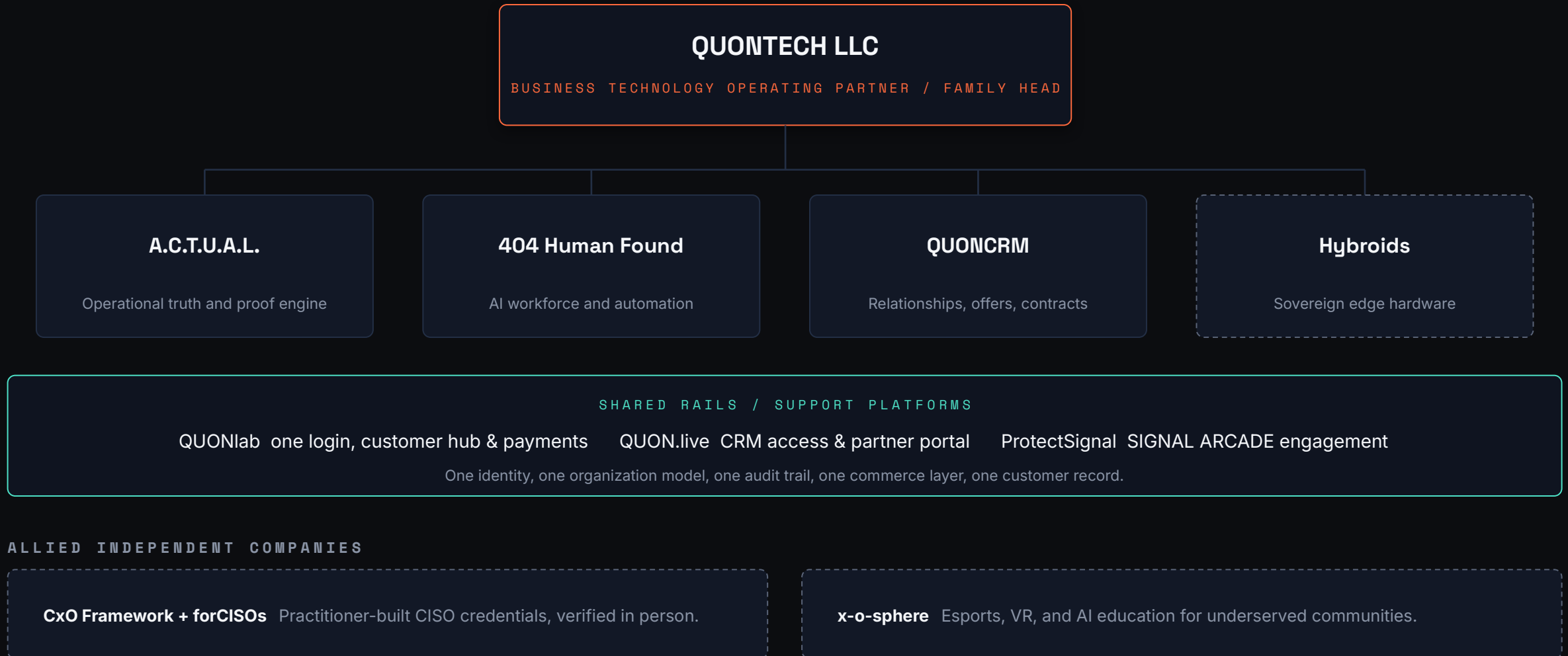
06 WHY NOW

AI crossed the usability threshold while SMB fragmentation did not disappear. Businesses need an accountable way to put AI into real work - and the core is already built.

THE ONE-SENTENCE ARGUMENT

QUONtech has already built the architecture that lets a small company buy one outcome today and grow into an operating relationship tomorrow.

One family head. Four engines. **One customer journey.**



QUONtech LLC

The Business Technology Operating Partner: connecting technology, vendors, workflows, AI, security, and governance into real implementation. The hands that make the work real.

LLC / ESTABLISHED

quon.tech

7

OPERATING AREAS, ONE METHOD

A.C.T.U.A.L.

THE OPERATING SYSTEM BEHIND ALL WORK

100%

PRIVATELY HELD AND SELF-FUNDED

WHAT IT DELIVERS

Executive advisory. Senior guidance before money is spent or vendors chosen.

Cybersecurity & resilience. Risk mastery, survival snapshots, cyberinsurance readiness.

Emerging tech & AI risk. AI/ML security, governance, and ethical-use frameworks.

Risk management & GRC. Third-party risk, M&A due diligence, compliance alignment.

Industrial & OT security. ICS/OT protection for critical operations.

Fractional leadership. CISO, CIO, CTO, founder and board advisory inside the customer.

“Not another MSP. Not a report factory. A partner who makes the work real.”

The family head: every engine, platform, and venture on this deck operates under or alongside QUONtech. Source: quon.tech.

Operational truth **as infrastructure.**

A.C.T.U.A.L. is a stateful, evidence-bound operating system for business reality. It does not begin with a framework. It begins with what is true, who owns it, how it is proven, and when the proof expires.

SYSTEM LIBRARY

13 scope systems for security, IT, AI, vendors, incidents, GRC, M&A, boards, manufacturing, and more.

OPERATING SYSTEM

One six-phase execution model across every domain. Learn the model once; operate every scope the same way.

TRUTH ENGINE

State, owner, evidence, provenance, freshness, dependencies, and loss. Evidence decides; assertions do not.

POST SECURITY

An append-only record of what was true, when, and why - exportable to insurers, boards, buyers, and auditors.

A

ACCOUNTABILITY

C

CONTROLS

T

THREATS

U

USE

A

ASSURANCE

L

LOSS

Collect once. Operate across scopes. Prove once. Reuse everywhere.

404 Human Found

AI workers that answer every call and message, book the job, and keep a human on the dial. Hired like a worker, not licensed like software.

LLC / ESTABLISHED

404humanfound.com

400+

USE CASES ACROSS 60+ BUSINESS TYPES

24/7

ON SHIFT: PHONE, WEB CHAT, WHATSAPP

1

HUMAN OWNER ON EVERY AI ROLE

WHAT IT DELIVERS

AI Reception. Answers, books, screens, informs: the front desk at 2 AM.

AI Support. Resolves on first contact, de-escalates, closes loops.

Sales follow-up. Revives silent quotes, qualifies, books the closers.

Intake. Sensitive matters captured carefully; on-premise option available.

Personal AI workers. For artists, athletes, officials, and solo founders.

Full transparency. Every conversation logged and reported in the portal.

“The AI takes the shift. Your people keep the judgment.”

US-based and US-owned, built in Rochester, Michigan. Source: 404humanfound.com.

QUONCRM

The ecosystem's own CRM: every lead, order, and customer record on infrastructure we run, not in a third-party SaaS. The proof point behind owning the whole stack.

PLATFORM / LIVE

quoncrm.com

0

THIRD-PARTY SAAS PLATFORMS HOLDING
CUSTOMER DATA

1

DATA LAYER ACROSS THE WHOLE ECOSYSTEM

LIVE

ORDERS FROM 404 LAND IN QUONCRM THE SAME
SECOND

WHAT IT DELIVERS

Ecosystem data layer. Every lead and record across all QUONtech brands.

Order pipeline. Direct intake from 404 Human Found and the platforms.

Data sovereignty. Owned infrastructure: the sales pitch and the practice.

Partner access. Exposed to partners and resellers through QUON.live.

Documents & offers. Branded output and commercial records on owned rails.

Audit discipline. Tenant isolation and append-only history by design.

"We own the whole stack. This is where that claim is proven."

Publicly described via the 404 Human Found ecosystem page; deeper detail is internal.

Not standalone products. **The connective tissue.**

Three platforms make the engines work - and route every customer, partner, and moment of attention back into the operating layer.

THE CUSTOMER HUB

QUONlab

quonlab.com

- › One login for portal, live demos, and payments across everything QUONtech builds
- › Hosts the 400+ use-case and workflow library
- › Workflow generator for AI worker deployments
- › Management layer for A.C.T.U.A.L.

THE ACCESS LAYER

QUON.live

quon.live

- › Front door into QUONCRM
- › Partner and reseller portal
- › Account management across the ecosystem
- › Deal registration and partner economics

THE ENGAGEMENT LAYER

ProtectSignal

protectsignal.com

- › SIGNAL ARCADE: cybersecurity-themed arcade games
- › Gamified security awareness
- › Top-of-funnel engagement and brand play
- › A playful surface over a serious stack

Every new module inherits login, organizations, permissions, commerce, messaging, and audit on day one. Launch cost falls as ecosystem value rises.

AI agents without the cloud. Intelligence without the attack surface.

INFORMATION / STEALTH

Hybroids is a US-assembled, hardware-isolated edge computing platform for zero-trust, air-gapped, and heavily regulated environments. It watches the screen over HDMI, thinks locally, and acts through a physically switched input line - zero cloud connections, zero host OS footprint.

100%

AIR-GAPPED BY DEFAULT

40 TOPS

LOCAL NEURAL COMPUTE

100%

US SOURCED & ASSEMBLED

HARDWARE

PHYSICAL KILL-SWITCH

THE STRUCTURAL PROBLEM

- › Software agents demand deep OS accessibility privileges and stream live screens to public clouds.
- › That breaks the assumptions behind SOC 2, HIPAA, FINRA, and CMMC environments.
- › Foreign hardware workarounds bring closed-source firmware and unvetted supply chains onto executive desks.

THE HYBROIDS ANSWER

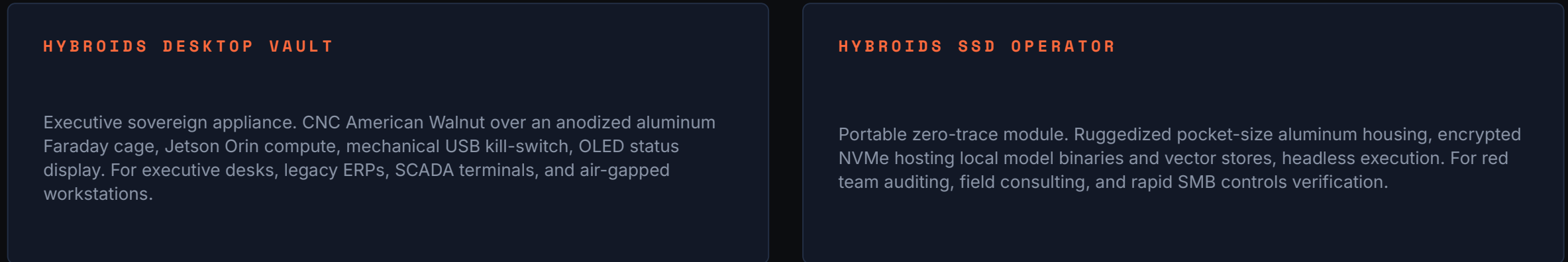
- › Eliminates cloud exfiltration: UI feeds and corporate data never leave the local NPU buffer.
- › Eliminates OS accessibility exploits: the system runs completely out-of-band.
- › Eliminates supply chain risk: a transparent, US-fabricated, cryptographically signed asset.

Target market: defense tech and regulated enterprise. Lead architect: Michael Reichstein. Source: Project Hybroids Executive Brief.

A physical firebreak, **not a software promise.**



CLAIM BOUNDARY - THE AI MAY SEE AND PROPOSE; ONLY A CLOSED PHYSICAL CIRCUIT MAY ACT



What is live, what is in the lab, and what comes next.

We separate current production facts from forward-looking direction. This protects credibility and makes the conversation about acceleration, not theater.

LIVE IN PRODUCTION

- › QUONlab identity, organizations, entitlements, commerce, wallet, messaging, audit, and support rails
- › 404 Human Found public product experience, AI-worker demonstrations, and lead flow into owned CRM rails
- › QUONCRM multi-tenant core, documents engine, offers, partner economy, and intake API
- › A.C.T.U.A.L. operating-system specification and platform delivery of tiered scope experiences

IN THE LAB

- › A.C.T.U.A.L. Intelligence Layer: source-connected evidence graph and decision products
- › Red Teaming module on the same identity and entitlement architecture
- › Hybrids: executive brief complete, dual-controller architecture specified, design concepts drafted

NEAR ROADMAP

- › Hybrids pilot batch: US-fabricated carrier boards, domestic CNC enclosures, cryptographic fusing at assembly
- › Mature automation nodes for telephony, email, calendars, CRM writes, and payments
- › Partner operations panel and vertical editions

Status discipline is part of the product culture. The system is strongest where it distinguishes evidence from assertion, and this deck follows the same rule.

Independent by design, and growing.

QUONtech gives small and mid-sized businesses senior-level security, IT, and AI leadership without a senior-level headcount - embedded in the team, accountable for outcomes, and speaking plain English the whole way. Founded by Michael; a small bench of trusted partners stands behind it.



Michael Reichstein

FOUNDER / FRACTIONAL CISO, CIO, CTO

Operator, not consultant-from-the-sideline.

Embeds as fractional CISO, CIO, or CTO: owns the roadmap, makes the hard calls with the customer, and reports in language teams and boards can act on. Runs cybersecurity, IT integration, and AI as one problem through A.C.T.U.A.L., the method he built. Also a builder and writer: ships the ecosystem personally and publishes at secure-ish.



Dr. Leslie K. Bender Jutzi

PARTNER / STRATEGY & GOVERNANCE

Strategy and governance that keep the work honest.

Deep expertise in business strategy and SMB operations: every engagement purposeful, properly governed, and built to deliver measurable results, not activity for its own sake. Holds the line on strategy, governance, and operational fit. Also Co-Founder & Strategy at sister company 404 Human Found.



David Beauchamp

SENIOR ADVISOR / MARKETING & SALES

Growth that is earned, not hyped.

Deep experience growing and scaling early-stage startups across sales and marketing, with prominent organizations including Google, Duo Security, and Cisco. Brings that go-to-market discipline to how QUONtech reaches the businesses and global teams who need an operating partner. Real outcomes over noise.

100% US-based, US-financed, and bootstrapped: no venture capital, no outside ownership, no agenda but the customer's. Source: quon.tech/pages/about.html.

The machine is running. Now it gets hands.

Five moves turn a working software ecosystem into a software-and-hardware company.

1

Hybroids formation

Legal formation, IP assignment, and the move from executive brief to engineering program.

2

Prototype & pilot batch

Carrier board spins, enclosure runs, firmware signing, and a 500-unit pilot production plan.

3

Pilot placements

First units on SCADA terminals, legacy ERPs, and executive desks inside existing customer relationships.

4

Ecosystem packaging

Clean editions, onboarding paths, and pricing across A.C.T.U.A.L., 404 Human Found, and QUONCRM.

5

Partner delivery engine

Recruitment, certification, deal registration, and delivery controls through QUON.live.

Content sourced from the live sites, the QUONtech Ecosystem Strategic Investment Whitepaper, and the Project Hybroids Executive Brief.

Q U O N T E C H E C O S Y S T E M

A working core. A category-scale architecture. A hardware chapter that starts in Michigan.

The opportunity is the operating infrastructure small and mid-sized businesses do not have today: a partner that owns implementation, a truth engine that owns proof, an AI workforce that performs real work, a CRM that converts the relationship, and hardware that lets regulated buyers use AI without the cloud.

WHY THIS CAN MATTER

Nobody buys an ecosystem on day one. They buy an answered phone, a security baseline, a working CRM, or a sovereign appliance. QUONtech is designed so each of those purchases can become the beginning of the same operating relationship.

The market sees five products. The architecture sees one machine.